Azul Overview

Founded: March 2002 by Scott Sellers (President and CEO) and Gil Tene (CTO).

Headquarters and Employees: Sunnyvale, CA with offices throughout the US, EMEA and APAC. 300+ employees across 14 countries.

Investors: Vitruvian Partners (London) and Lead Edge Capital (New York).

Heritage of Java Leadership: Only vendor 100% focused on Java and the Java Virtual Machine (JVM).

- Largest provider of commercial support for OpenJDK, supporting more versions of Java than any other vendor, including Oracle. Largest Java team outside of Oracle, and ~10X larger than those of other OpenJDK providers such as Amazon and Red Hat

- Provides Java on more operating systems, hardware platforms and binary packages than any vendor, including security-only updates that enable customers to rapidly deploy secure, stable builds

- Guiding the evolution of Java technology since 2011 when first elected to the Java Community Process (JCP) Executive Committee

- Leading contributor in fixing security vulnerabilities with Oracle, IBM and other select members of the OpenJDK Vulnerability Group since 2018

- Delivered many seminal Java innovations since 2005: including the world's first pauseless garbage collector (C4), the world's fastest JIT compiler (Falcon) and the world's only cloud native compiler. Leading innovative new projects in OpenJDK, e.g. CRaC

- Initiated and sponsors the vendor-neutral community platform Foojay.io, for friends of OpenJDK, bringing together the worldwide community of OpenJDK users
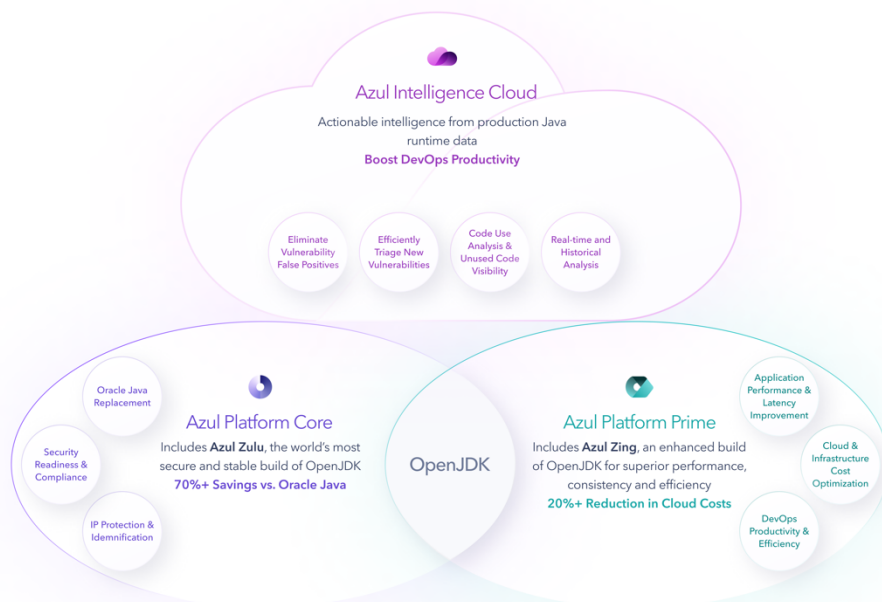
Products:

Azul Platform Core: World's best builds of OpenJDK offering security and cost efficiencies needed to run business-critical, Java-based applications and services – with 70%+ savings compared to Oracle

Azul Platform Prime: The industry's fastest OpenJDK-based Java runtime with enhanced JIT compiler, low-latency and high-throughput garbage collector, reduced memory and fast startup, all designed to boost speed and scalability of Java deployments and reduce cloud costs by 20%+

Azul Intelligence Cloud: DevOps analytics solution that provides actionable intelligence from production Java runtime data to boost DevOps productivity

Azul Zulu Builds of OpenJDK: The most complete, dependable and secure builds of OpenJDK. Zulu builds of OpenJDK are freely available, with 100s of millions of installations across the Java community

The Azul Platform

Customers and Partners:

- Azul's customers include more than 36% of the Fortune 100, 50% of Forbes' Top 10 World's Most Valuable Brands, all the world's Top 10 trading companies, and leading financial, insurance, gaming, automotive, AdTech, SaaS, retail and eCommerce firms

- Powers leading software companies such as Workday, Salesforce and Bazaarvoice, as well as consumer brands such as Mastercard, Puma, and Sak's Fifth Avenue

- 100+ global channel partners, distributors, and strategic alliances across 88 countries. Key partners include ASM Technologies, Aquion, Bold Technology Group, CDW, Crayon, Insight, LiquidPC, OpenValue, ProLicense, QBS Software, Silver Leaf Pvt., Softbank, and SoftwareOne

- Product-certified with more than 48,000 open-source projects on GitHub; used by half of the top 15 software companies and more than one-third of the top SaaS providers

Problems Azul Solves

Cloud Cost Optimization: Technical and business leaders face a paradoxical set of priorities: deliver innovative cloud-based applications while also optimizing infrastructure costs. Unlike other cloud cost tools, Azul solves the problem by improving the performance of Java-based applications and infrastructure. Faster code = less compute = a smaller cloud bill, all while delivering the scale and agility that makes the cloud so attractive in the first place.

Performance-Driven Applications: Azul improves the speed of Java-based infrastructure and applications. With Azul, eCommerce applications deliver a better customer experience for shoppers; financial firms can secure time-sensitive opportunities and execute more effective trades; and gaming applications can service more concurrent users while ensuring greater stability and uptime. Azul ensures applications start fast, stay fast, and run efficiently.

Oracle Licensing: Companies pay too much to run Java and are weighed down by Oracle's onerous and expensive Java licensing fees. This money is better spent to improve margins or fund innovation. Azul provides a supported, secure, fully compatible Java runtime based on OpenJDK for 70%+ less cost than Oracle.

DevOps Productivity: Businesses are under relentless pressure to speed up application innovation cycles and fortify application security while grappling with resource constraints. Inefficient prioritization of vulnerabilities & tech debt from maintaining unused code wastes effort, hampers agility, and reduces developer productivity. Azul Intelligence Cloud provides actionable intelligence from production Java runtime data to efficiently prioritize vulnerable code for remediation (Vulnerability Detection) and unused code for removal (Code Inventory), dramatically boosting DevOps productivity.

About Azul

Headquartered in Sunnyvale, California, Azul provides the Java platform for the modern cloud enterprise. Azul is the only company 100 percent focused on Java. Millions of Java developers, hundreds of millions of devices, and the world's most highly regarded business trust Azul to power their applications with exceptional capabilities, performance, security, value, and success. Azul customers include 36 percent of the Fortune 100, 50 percent of the Forbes Top-Ten World's Most Valuable Brands, all ten of the world's top-ten financial trading companies, and leading brands like Avaya, Bazaarvoice, BMW, Credit Suisse, Deutsche Telekom, LG, Mastercard, Mizuho, Priceline, Salesforce, Software AG, and Workday.

Learn more at azul.com and follow us @azulsystems.

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