



Sales Force by Region

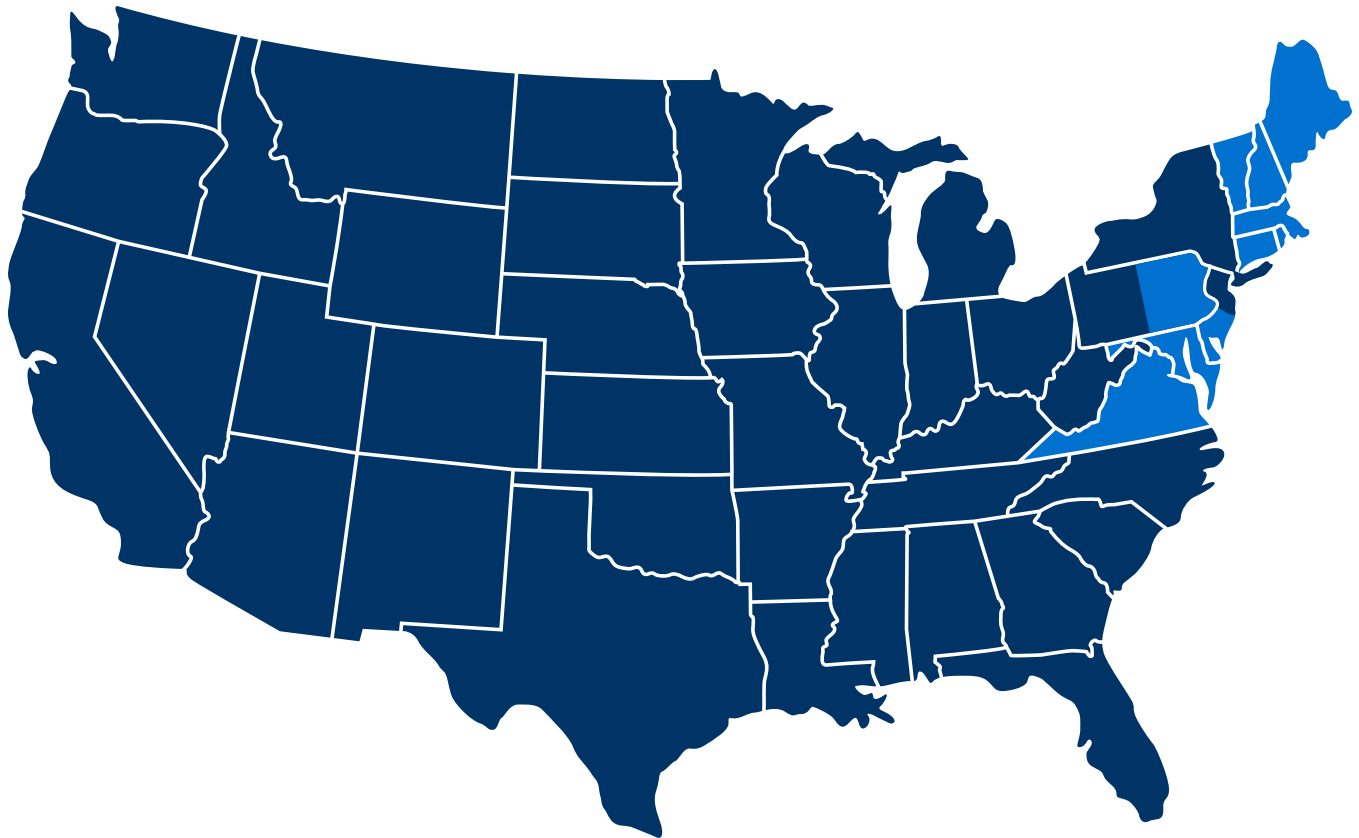


Aiphone Sales: Canada



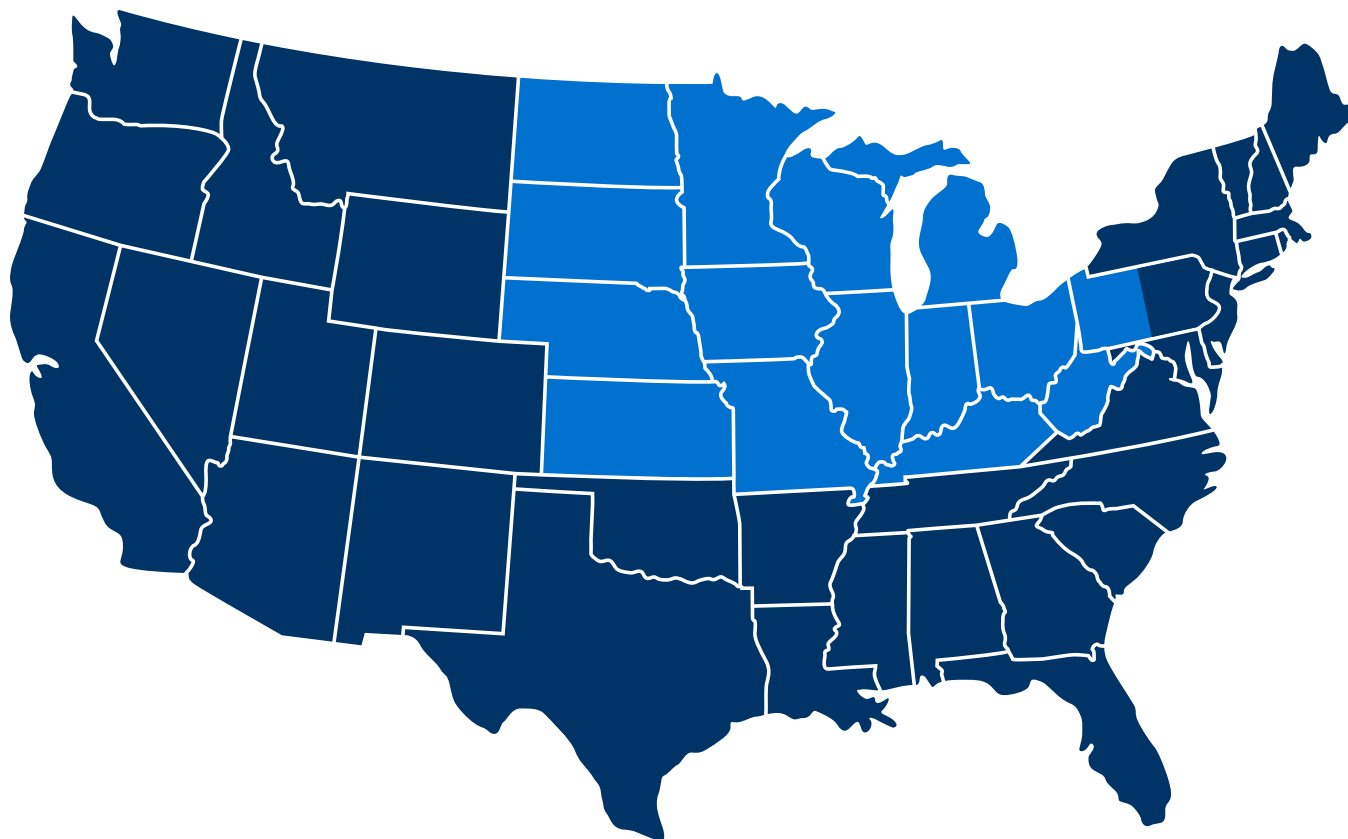
Aiphone Rep and Title	Region	Email	Phone Number
Norbert Artur Director of Sales Canada		Norbert.Artur@aiphone.com	(514) 290-0515
Ken Van de Wetering Regional Sales Manager	BC, AB, SK, MB, YT, NT	Ken.VandeWetering@aiphone.com	(604) 367-8880
Karlis Praulins Area Sales Manager	Central and Eastern Canada	Karlis.Praulins@aiphone.com	(905) 599-2132
Alex Rioux Regional Sales Representative	Eastern Canada	Alex.Rioux@aiphone.com	(514) 452-8408
Mike Lawrusik Sr. Systems Sales Specialist	Canada	Mike.Lawrusik@aiphone.com	(450) 667-7962
Stefan Goetz-Parent System Sales Specialist	Toronto, Ontario Area	Stefan.Goetz-Parent@aiphone.com	(416) 554-1759

Aiphone Sales: Mid-Atlantic, New England



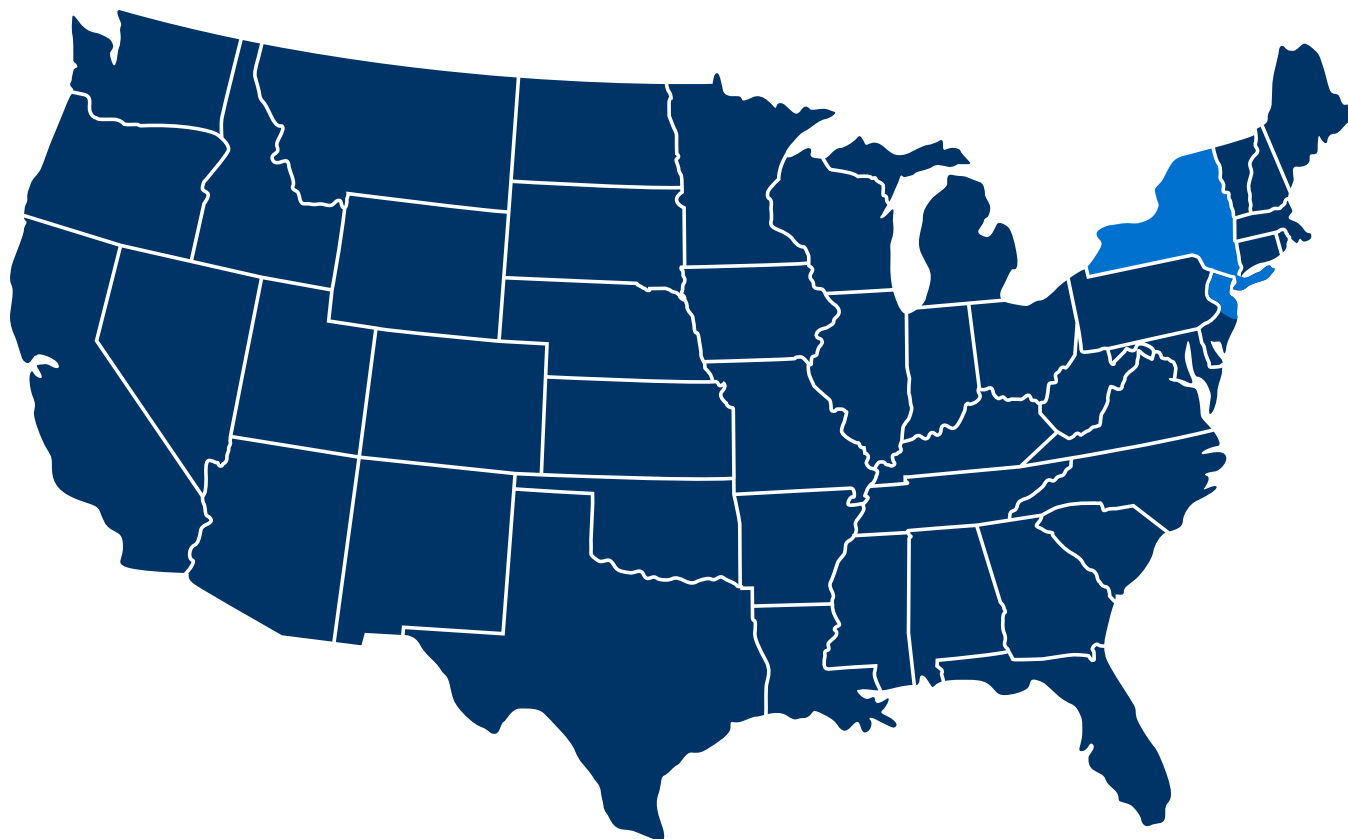
Aiphone Rep and Title	Region	Email	Phone Number
John Hemp Director of Sales Mid-Atlantic and New England		John.Hemp@aiphone.com	(410) 200-3728
Tom Ragona Area Sales Manager	Mid-Atlantic and New England	Tom.Ragona@aiphone.com	(973) 222-6274
Mike Streeter Sr. Regional Sales Representative	New England	Mike.Streeter@aiphone.com	(860) 996-1604
Scott Salisbury Regional Sales Manager	New England	Scott.Salisbury@aiphone.com	(401) 533-3379
Ray Jackson Regional Systems Specialist	Mid-Atlantic and New England	Ray.Jackson@aiphone.com	(804) 638-5230
David Inch Regional Sales Representative	Maryland, DC, and Northern Virginia	David.Inch@aiphone.com	(410) 991-0500
Bobby Di Palermo Regional Sales Representative	Virginia	Robert.DiPalermo@aiphone.com	(757) 807-1725
Brian Tate Regional Sales Representative	Southern NJ, Eastern PA, and Delaware	Brian.Tate@aiphone.com	(302) 553-7366

Aiphone Sales: Midwest



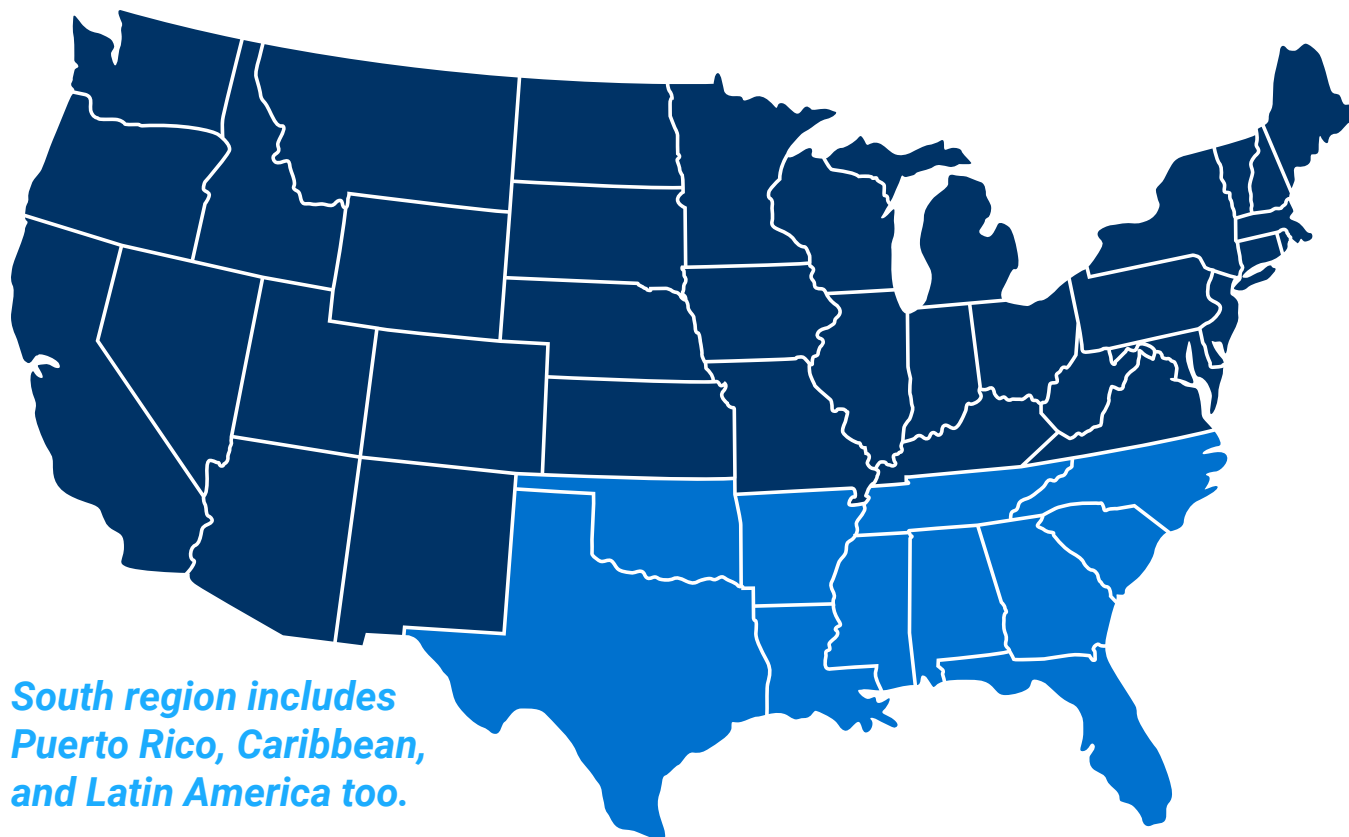
Aiphone Rep and Title	Region	Email	Phone Number
Chris Ebert Director of Sales Midwest		Chris.Ebert@aiphone.com	(614) 375-0689
Derek Pletcher Sr. Regional Sales Representative	MN, ND, SD, and West WI	Derek.Pletcher@aiphone.com	(612) 772-4862
Andrew Collinson Regional Sales Manager	Midwest	Andrew.Collinson@aiphone.com	(224) 301-0859
George Wojtan Sr. Sales Representative	North Illinois	George.Wojtan@aiphone.com	(224) 477-5098
David Muncie Regional Sales Manager	Midwest	David.Muncie@aiphone.com	(859) 213-0324
Bob Fallon Sr. Sales Representative	OH, W. PA, and WV	Robert.Fallon@aiphone.com	(440) 522-8056
Chris Wilhelm Regional Systems Specialist	Midwest	Chris.Wilhelm@aiphone.com	(330) 369-9134

Aiphone Sales: New York



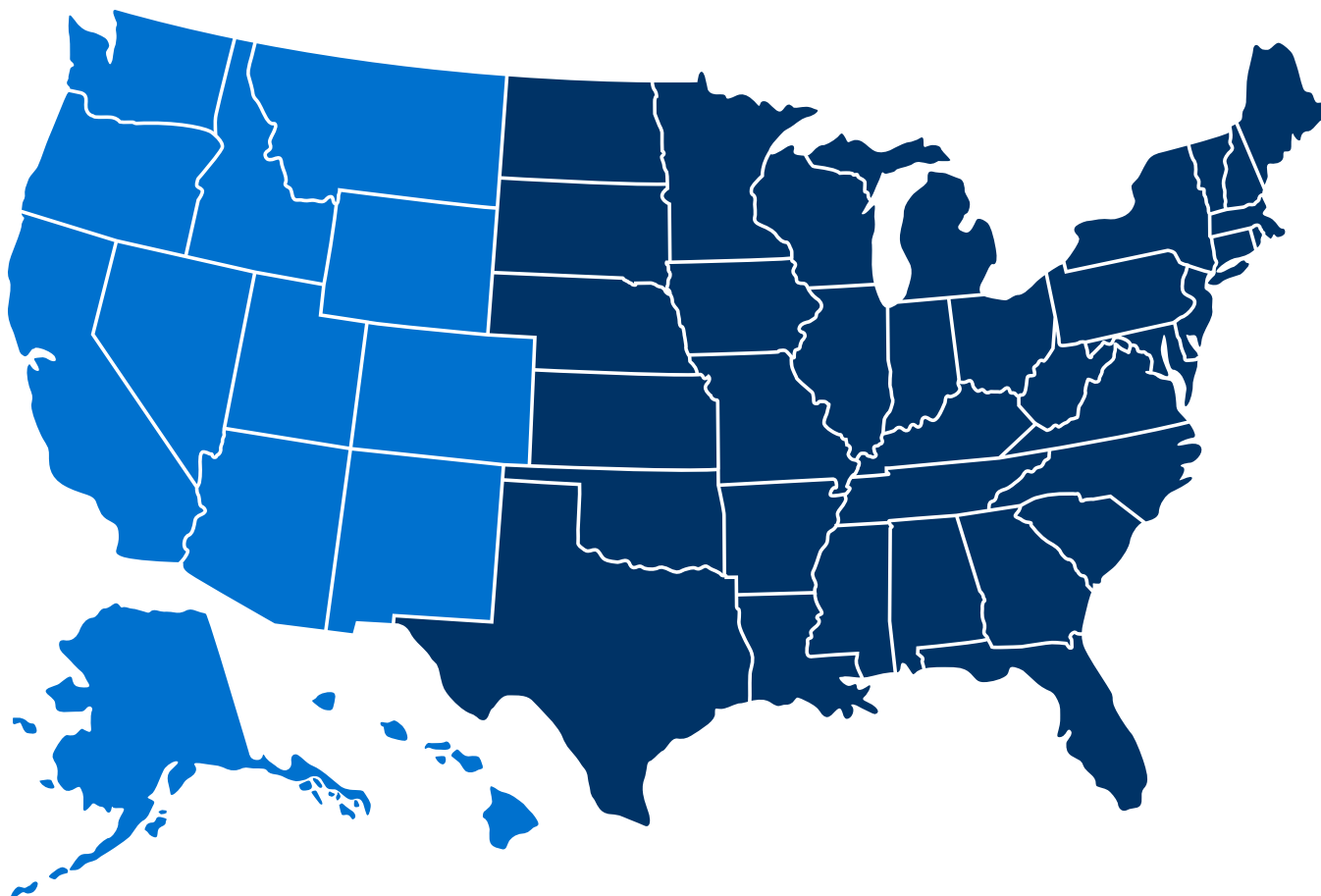
Aiphone Rep and Title	Region	Email	Phone Number
Steve Martorano Director of Sales New York		Stephen.Martorano@aiphone.com	(856) 701-3349
Charlie McGaughey Sr. Regional Sales Representative	New York	Charles.McGaughey@aiphone.com	(516) 880-2682
Mark Giordano Sr. Regional Sales Representative	New York	Mark.Giordano@aiphone.com	(201) 240-5651
Neil Curcio Sr. Regional Sales Representative	New Jersey	Neil.Curcio@aiphone.com	(848) 304-2770
Blake Battersby Regional Sales Representative	Upstate New York	Blake.Battersby@aiphone.com	(680) 422-9825
Nick Fiorino Regional Sales Representative	New York	Nicholas.Fiorino@aiphone.com	(856) 633-8805
Josh Marion Regional Systems Specialist	New York	Joshua.Marion@aiphone.com	(445) 240-0469

Aiphone Sales: South



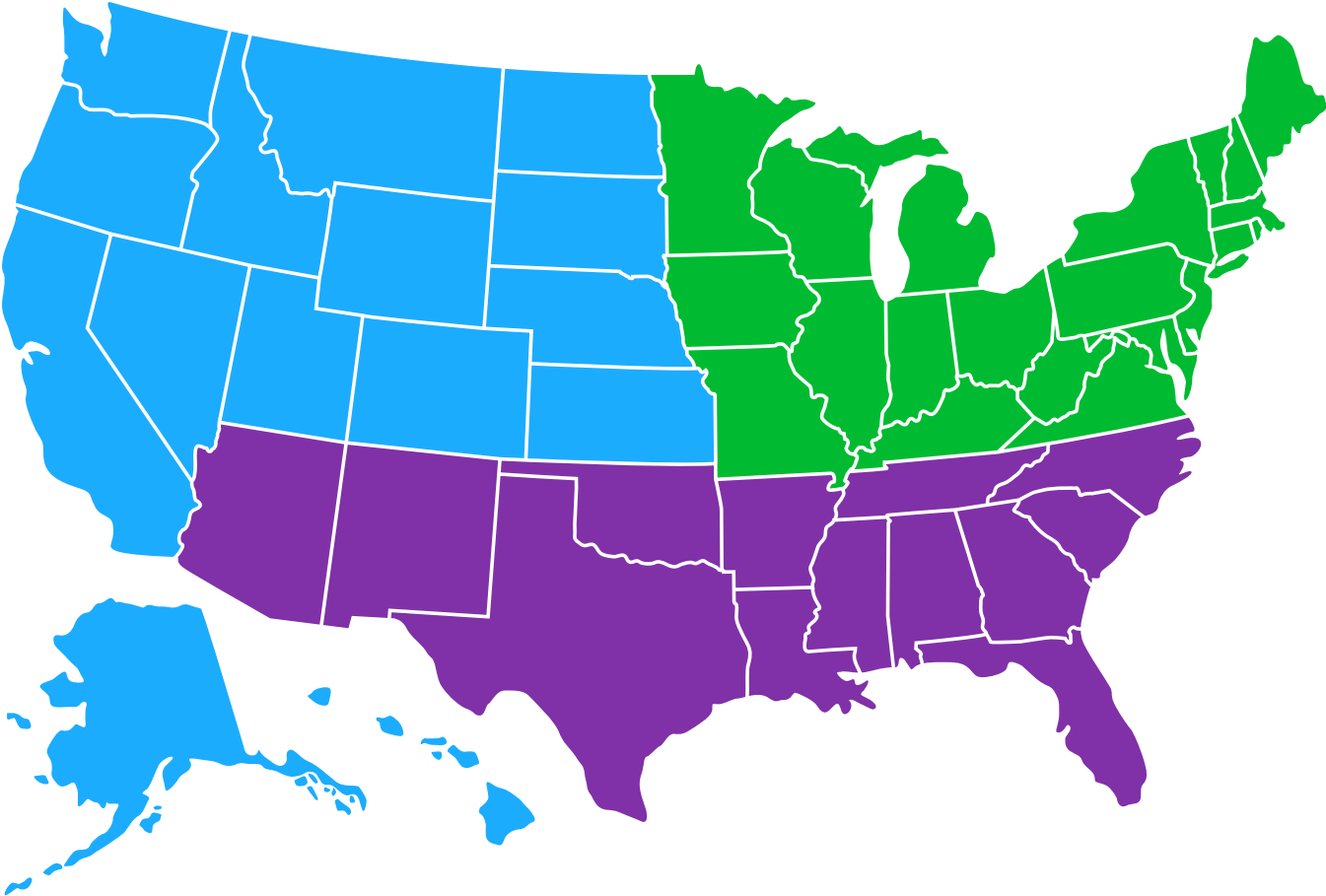
Aiphone Rep and Title	Region	Email	Phone Number
Spencer Britenstine Director of Sales South		Spencer.Britenstine@aiphone.com	(614) 286-8925
Robert Hilt International Area Sales Manager	Florida, Puerto Rico, Caribbean, and Latin America	Robert.Hilt@aiphone.com	(813) 365-4403
Daniel Esposito Sr. Regional Sales Representative	Florida and Latin America	Daniel.Esposito@aiphone.com	(813) 395-2570
Justin Crabtree Regional Sales Manager	N. Texas, Oklahoma, N. Louisiana, and Arkansas	Justin.Crabtree@aiphone.com	(214) 930-7020
Albert Conner Regional Sales Representative	Southern Louisiana and Houston	Albert.Conner@aiphone.com	(346) 603-9079
Sergio Rodriguez Regional Sales Representative	Austin, San Antonio, and El Paso TX	Sergio.Rodriguez@aiphone.com	(512) 734-3547
Larry Oliver Regional Sales Manager	AL, MS, and TN	Larry.Oliver@aiphone.com	(256) 284-3759
Cody Graves Regional Sales Manager	NC, SC, GA, East TN (Tri-Cities), FL, and PR	Cody.Graves@aiphone.com	(803) 230-4675
Jasen Dunn Sales Engineer	South	Jasen.Dunn@aiphone.com	(813) 568-0306
Walter Vidal Regional Systems Specialist	Florida and Latin America	Walter.Vidal@aiphone.com	(813) 373-1875

Aiphone Sales: West



Aiphone Rep and Title	Region	Email	Phone Number
Adam Reed Director of Sales West		Adam.Reed@aiphone.com	(714) 351-8359
Luke Romero Sr. Sales Representative	WA, AK, MT, ID, and OR	Luke.Romero@aiphone.com	(425) 614-9059
Sean Shepard Sr. Sales Representative	Northern CA and Northern NV	Sean.Shepard@aiphone.com	(916) 223-2276
Kyle Hunt Regional Sales Manager	Northern CA and Northern NV	Kyle.Hunt@aiphone.com	(408) 510-0891
Roger Kimmich Area Sales Manager	CA, NV, AZ, and HI	Roger.Kimmich@aiphone.com	(949) 322-7638
Everett Gray Sr. Regional Sales Representative	Southern CA, Southern NV, AZ, and HI	Everett.Gray@aiphone.com	(714) 331-3774
Turner Arnold Sr. Regional Sales Representative	CO, NM, UT, and WY	Turner.Arnold@aiphone.com	(970) 200-6597
Paul Hefty Sales Engineer	West	Paul.Hefty@aiphone.com	(206) 487-2541

Aiphone Sales: National Accounts



National Account Manager	Email	Phone Number
Michelle Chiles	Michelle.Chiles@Aiphone.com	(707) 601-4049
Bob DiRico	Robert.DiRico@Aiphone.com	(856) 834-5125
Sean Gaffey	Sean.Gaffey@Aiphone.com	(678) 223-1907