

Bi-weekly Partner Skilling Update



For a full view of the Microsoft Partner Skilling Calendar, click [here](#)

Subscribe to a regional newsletter below:

Americas – English (EN-US)	Americas – Portuguese (PT-BR)	Americas – Spanish (ES-MX)
Asia – English (EN-SG)	Asia – Japanese (JA-JP)	Asia – Korean (KO-KR)
Asia – Simplified Chinese (ZH-CN)	Asia – Traditional Chinese (ZH-TW)	EMEA – English (EN-GB)

Regional Skilling Services is now live

The Regional Skilling Service desk is designed to help managed partners close skilling gaps, drive certifications, and support Microsoft priorities. This service offers reactive support, PDM-led partner outreach, key resources, and guidance to enhance partner capabilities in areas like AI, cybersecurity, Microsoft 365, and more.

Email AskSkilling@Microsoft.com to learn more about Microsoft partner skilling offerings, resources, support, and feedback.

Register now for the latest skilling offerings

Microsoft AI Partner Training Day

Join us in person to hear about the latest trends and technology in the era of AI, with guidance from Microsoft executives and industry leaders.

Hear about lessons learned from real-world AI deployments, discuss sales best practices followed by Microsoft teams, get hands-on experience with Microsoft's AI platform, and learn about go-to-market tools to build and expand your AI practice.

Toronto
Dec 2, 2024

[Click here to register](#)

Sydney
Dec 10, 2024

[Click here to register](#)

SFI Partner Series

Join Microsoft SMEs for a virtual series on the Secure Future Initiative (SFI); a multiyear commitment to evolve the way we design, build, test, and operate our products and services, to achieve the highest possible standards for security.

Building on our October 24th event, on-demand [here](#), this series will continue to explore SFI's six pillars. Each session will focus on security and governance best practices tailored specifically for different partners and industries, providing insights, recommendations, and novel strategies.

Digital Apps and Innovation partners
Dec 3, 2024

[Click here to register](#)

Infrastructure partners
Dec 5, 2024

[Click here to register](#)

Data & AI partners
Dec 10, 2024

[Click here to register](#)

Business Applications partners
Dec 11, 2024

[Click here to register](#)

Modern Work partners
Dec 12, 2024

[Click here to register](#)

Copilot Certification - Generally Available

We are thrilled to announce that the GitHub Copilot certification exam became generally available on October 24th! This is an exciting opportunity for individuals looking to validate their skills with GitHub Copilot.

We believe this certification will play a vital role in helping professionals enhance their expertise and drive success in their projects.

For more information, please visit the [certification landing page](#). You can also find the GitHub Copilot [study guide](#), which includes links to the Microsoft Learning paths to help prepare for the exam.

LevelUp for Partners

On-demand content covering sales, pre-sales, and technical skilling with labs.

Request access to [LevelUp sponsored by Microsoft](#)

Request access by emailing [Ask GPS Enablement](#). In the subject line, include "LevelUp Access Request" in the body of your email, and indicate your name, work email address, and organization name.

**Upcoming events: Copilot
(sales, pre-sales & technical skilling)**

Copilot Sales Champion

This new offering is built to advance sales knowledge and product evangelism across each Microsoft Copilot solution within our partner community. The Copilot for Microsoft 365 Sales Champion program is an on-demand and interactive learning path available on a “first come, first served” basis while seats are available.

Registration link: [Copilot Sales Champion](#)

Access Code: XQLW-TDDJ

Copilot Partner Project Ready Workshops (Level 300+ Technical)

Build and extend AI-powered Copilots with Copilot Studio Workshop	Dec 3-5, 2024 PDT, IST, GMT	Click here to register
Microsoft 365 & Copilot Sales Bootcamp	Dec 10-12, 2024 PDT, IST, GMT	Click here to register
Build Governance and Security for Successful AI Bootcamp	Dec 10-12, 2024 PDT, IST, GMT	Click here to register
Sales Go To Market Bootcamp	Dec 10-13, 2024 PDT, IST, GMT	Click here to register

Upcoming events: Azure

Certification Week for Microsoft AI Cloud Partner Program

Microsoft Certification Week for Microsoft AI Cloud Partner Program is a five-day event that helps prepare you for Microsoft advanced role-based certifications. This is one of the best ways to help your organization meet the skilling criteria needed to attain a Solutions Partner designation.

Certification Weeks for Microsoft AI Cloud Partner Program: Azure & GitHub

Achieving certification demonstrates your commitment to staying ahead of the curve in a fast-paced world. Accelerate your path to certification and mastering the intricacies of DevOps with GitHub, Azure AI, data science, infrastructure, and virtual desktop solutions with Azure & GitHub Certification Week.

Dec 2-6, 2024

IST, GMT, PST

[Click here to register](#)

On-demand certification prep content

Modular Training Videos

This content is derived from Microsoft Official Curriculum and presented in a modular format for each certification course.

[Click here to register](#)

Partner Project Ready Workshops (Level 300+ Technical)

Technical skilling designed to build partner implementation and deployment capability.

Build and Modernize AI Apps	Dec 2-5, 2024 PDT, IST, GMT	Click here to register
Microsoft Fabric Workshop	Dec 3-5, 2024 PDT, IST, GMT	Click here to register
Migrate to Innovate	Dec 10-12, 2024 PDT, IST, GMT	Click here to register
Azure OpenAI	Dec 10-13, 2024 PDT, IST, GMT	Click here to register

Upcoming events: Business Applications

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Partner Project Ready Workshops (Level 300+ Technical)

Technical skilling designed to build partner implementation and deployment capability.

**SAP Integration with Power Platform
Workshop**

Dec 10-11, 2024
PDT, IST, GMT

[Click here to register](#)

Upcoming events: Modern Work

Certification Week for Microsoft AI Cloud Partner Program

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Partner Project Ready Workshops (Level 300+ Technical)

Technical skilling designed to build partner implementation and deployment capability.

Copilot for Microsoft 365 Deployment & User Enablement Bootcamp	Dec 3-5, 2024 PDT, IST, GMT	Click here to register
Frontline Worker technical bootcamp	Dec 3-4, 2024 PDT	Click here to register
	Dec 11-10, 2024 PDT	
Converged Communications Sales bootcamp	Dec 2-4, 2024 PDT	Click here to register
	Dec 3-5, 2024 PDT	
Cloud Endpoints Partner Technical bootcamp	Dec 9-11, 2024 PDT	Click here to register

Upcoming events: Security

Certification Week for Microsoft AI Cloud Partner Program

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On-demand certification prep content

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[Click here to register](#)

Partner Project Ready Workshops (Level 300+ Technical)

Technical skilling designed to build partner implementation and deployment capability.

Implementing Microsoft Defender for Endpoint Workshop

Dec 10-12, 2024
PDT, IST, GMT

[Click here to register](#)

Identity & Access Management with Microsoft Entra Workshop

Dec 16-19, 2024
PDT, IST, GMT

[Click here to register](#)

Upcoming events: Industry-specific skilling

Microsoft AI Envisioning Webinars for Industry

Encourage your partners to join our Microsoft AI Envisioning Webinars for Industry! These sessions are perfect for ISV or SI partners who are new to AI and looking to enhance their business. The webinars will provide valuable insights into AI's impact on various industries, showcase practical use case examples, and guide partners in identifying business problems that can be solved with AI.

Click here to register: [Retail](#) | [Manufacturing](#) | [Healthcare](#) | [Sustainability](#) | [Financial Services](#)

Industry Sales Bootcamp

The goal of the industry sales bootcamp is to address the latency that exists between customer/field and partner enablement by developing a programmatic partner sales bootcamp day. The day consists of a 4-hour, interactive session with interactive session with AM and PM sessions available to suit different time zones.

[Click here to register](#)

Industry AI Business and Capability Envisioning Event Series

We are excited to announce the continuation and expansion of our virtual Industry AI Business and Capability Envisioning event series, specially designed for ISV and SI partners. This is your chance to dive into the transformative world of AI and discover how it can revolutionize your business and benefit your clients.

AI for Sustainability
On demand

[Click here to register](#)

AI for Healthcare
On demand

[Click here to register](#)

Upcoming events: SMB Resellers

Azure Infrastructure SMB Sales Champion

This new offering is built to advance sales knowledge and product evangelism across each Microsoft Copilot solution within our partner community. The Copilot for Microsoft 365 Sales Champion program is an on-demand and interactive learning path available on a “first come, first served” basis while seats are available.

Registration link: [Azure Infrastructure SMB Sales Champion](#)
Access Code: MIAB-EIHH

High Volume Acceleration Series

Ready to scale and grow your Dynamics 365 practice? Take the next step and join the high-volume acceleration sessions provided by Microsoft and presented in partnership with Neural Impact. During these FREE, live experts facilitated sessions you will learn the best practices Dynamics 365 partners around the world are using to accelerate their Dynamics 365 practice and SMB & SMC customer adds. Sessions provide marketing, sales and delivery acceleration

tips and strategies.

Oct 22-Dec 10, 2024

PST, CEST

[Click here to register](#)